

# Oklahoma Youth Expo

## Heifer & Steer Futurity Sale and Showback

Take advantage of the redesigned Oklahoma Youth Expo Heifer & Steer Futurity Sale. This is a tremendous opportunity for consignors to market their registered or commercial stock to an eager set of buyers.

Beginning in 2010, the Oklahoma Youth Expo will manage the Futurity Sale and Showback to ensure both consignors and buyers that their participation in this first class event will guarantee the transfer of reliable information, registration papers and an on-line catalog.

Heifer Sale Date: Monday, March 15, 2010

Heifer Sale Time: 6:00 pm in Barn 3 Sale Pavilion, viewing at 4:00 pm

Heifer Showback Date: Monday, March 15, 2010

Heifer Showback Time: 3:00 pm or upon completion of the Heifer show

Steer Sale Date: Friday, March 19, 2010

Steer Sale Time: 6:00 pm in Barn 3 Sale Pavilion, viewing at 4:00 pm

Steer Showback Date: Friday, March 19, 2010

Steer Showback Time: 3:00 pm

**For more information contact the Oklahoma Youth Expo Office at (405) 235-0404 or contact Sale Superintendents, Kristi Bishop at (405) 564-3414 or Tim Rich at (405) 317-0152.**

# Oklahoma Youth Expo Heifer & Steer Futurity Sale and Showback

## Heifer Sale

Sale Date: Monday, March 15, 2010  
Cattle Viewing: 4:00 pm Sale Day  
Stalling Area: East end of Barn 5A  
Sale Time: 6:00 pm  
Sale Location: Barn 3 Sale Pavilion  
Auctioneer: Don Armes

## Heifer Showback (For heifers purchased in 2009 sale)

Showback Date: Monday, March 15, 2010  
Showback Time: 3:00 pm or upon completion of heifer show  
Showback Location: Barn 3 Arena  
Judge: Tyler Dewey

## Steer Sale







Sale Date: Friday, March 19, 2010  
Cattle Viewing: 4:00 pm Sale Day  
Stalling Area: East end of Barn 5A  
Sale Time: 6:00 pm  
Sale Location: Barn 3 Sale Pavilion  
Auctioneer: Don Armes

## Steer Showback (For steers purchased in 2009 sale)

Showback Date: Friday, March 19, 2010  
Showback Time: 3:00 pm  
Showback Location: Barn 3 Arena  
Judge: Brent Wellings

The Oklahoma Youth Expo is excited to have revamped the Heifer & Steer Futurity Sale and Showback and welcomes consignors of all breeds to take advantage of this excellent marketing opportunity for both commercial and registered calves.

The 2010 Futurity Sale will offer:

-  Quality cattle
-  Reliable information for both buyers and consignors
-  Timely transfer of registration papers and Breeder Certificates
-  Online sale catalog
-  Sale staff dedicated to making your experience enjoyable and profitable
-  2011 Futurity Showback for Oklahoma 4-H and FFA exhibitors

**All cattle must be broke to lead!**

# Oklahoma Youth Expo Heifer Futurity Sale Consignment Agreement

Sale Date: Monday, March 15, 2010  
Cattle Viewing: 4:00 pm Sale Day  
Stalling Area: East end of Barn 5A

Sale Time: 6:00 pm  
Sale Location: Barn 3 Sales Pavilion  
Auctioneer: Don Armes

## **Cattle Arrival**

- Cattle may begin arriving on Sunday, March 14, 2010 at 6:00 pm.
- Health papers will be inspected upon arrival.
- Cattle must be in place by 10:00 am on Monday, March 15, 2010.
- Health papers will be collected by sale staff at check-in.
- Health papers will be required for each animal- dated within 30 days of Sale Day.

## **Cattle Check-in**

- Monday, March 15, 2010 at 11:00 am in the East end of Barn 3 Show Ring.

## **Stalling**

- All futurity sale cattle will be stalled in the northeast end of Barn 5A.
- Please check in Beef Office for stalling assignment upon arrival.

## **Paperwork and Fees**

- Sale staff will validate cattle, paperwork and fee payment status at check-in. Animals not approved during check-in, or with incomplete registration/breeder certification or with unpaid fees will not be sold.

### **Initial paperwork due February 1, 2010**

- Profile photo of each consignment
- Completed information form for each consignment
- Copy of registration papers or copy of application for registration, or if commercial heifer, the OYE Heifer Futurity Sale Breeder's Certificate
- Futurity fee of \$40/head (This fee will be returned in the form of premium money to exhibitors participating in the 2011 Futurity Showback)
- Catalog and stall fee of \$35/ head

### **Final paperwork due Monday, March 15, 2010 at check-in**

- Original Registration papers (not application for registration), signed and dated on the back to expedite transfer of ownership
- Health papers for each animal

## **Sale Order**

- Sale order will be determined by the Heifer Futurity Showback Judge.

## **Sale Commission**

- Each consignor agrees to pay 10% commission based on the final ring bid of each lot. This fee is due regardless of sale or PO and is in addition to the \$40 Futurity fee and \$35 catalog/stall fee.

## **Floor Price**

- OYE does not set or enforce floor prices on consigned lots, but instead leaves the decision to each consignor.

## **PO Policy**

- If a lot is "PO'd" the consignor is responsible for 10% commission based on final ring bid, payable to OYE at the conclusion of the sale.

**Deadline for initial paperwork (photo, information form and copy of registration paper or Breeder's Certificate) as well as Futurity fees and catalog/stall fees is February 1, 2010.**

# Oklahoma Youth Expo Heifer Futurity Sale

## Terms of Consignment

1. Registered and commercial heifers may be consigned. Futurity fees of \$40/ head and catalog/stall fees of \$35/ head are due at the time of consignment (February 1, 2010). The Futurity fee will be returned to exhibitors in the form of premium money during the 2011 Futurity Showback. Heifers will not be allowed to sell unless all fees are paid in advance.
2. Registered heifers: A photocopy of registration papers or photocopy of the application for papers must be included with the Consignment Information Form due February 1, 2010. If a heifer qualifies for dual registration, please note any additional registrations that are pending and/or provide pedigree information. Heifers eligible for dual registration must be offered for sale with at least one completed registration. Original registration papers (not application for registration) must be turned in to the Sale Superintendents at the time of check-in (11:00 am, Monday, March 15, 2010). Heifers will not sell unless this paperwork is turned in.

Commercial heifers: A copy of the OYE Heifer Futurity Sale Breeder's Certificate must accompany the Consignment Information Form due February 1, 2010.

3. Health papers dated within 30 days of the Sale Day must accompany each consignment. One animal per health paper. Health papers must be turned in the Sale Superintendents at the time of check-in (11:00 am, Monday, March 15, 2010). Heifers will not sell unless this paperwork is turned in.
4. Each Consignment Information Form must be accompanied by at least one profile photo of the heifer being consigned. OYE Futurity Sale Superintendents reserve the right to decline any animal deemed not suitable for the sale. The \$40 Futurity fee and \$35 catalog/stall fee will be returned if an animal is declined. Additionally, photos will be published in the sale catalog, so please ensure that the photo is the best possible representation of the animal.
5. Upon completion of the sale, consignors will see the Sale Superintendents for the check-out process:
  - Sale-Sign over registration papers if not already done at check-in. OYE will mail sale proceeds to the consignor within three weeks of the sale date. Registration transfer fees, as designated by the applicable breed association and 10% sales commission will be deducted from your sale proceeds. OYE will process all transfers of registration.
  - PO- In the case of a PO, the Sale Superintendents will return registration papers and will calculate the 10% commission fee based on the last sale ring bid. The commission fee is due to OYE at the conclusion of the sale.
  - In both cases all consignment fees will be retained by OYE along with the sales commission.

# Oklahoma Youth Expo Steer Futurity Sale Consignment Agreement

Sale Date: Friday, March 19, 2010  
Cattle Viewing: 4:00 pm Sale Day  
Stalling Area: East end of Barn 5A

Sale Time: 6:00 pm  
Sale Location: Barn 3 Sales Pavilion  
Auctioneer: Don Armes

## **Cattle Arrival**

- Cattle may begin arriving on Thursday, March 18, 2010 at 6:00 pm.
- Health papers will be inspected upon arrival.
- Cattle must be in place by 10:00 am on Friday, March 18, 2010.
- Health papers will be collected by sale staff at check-in.
- Health papers will be required for each animal- dated within 30 days of Sale Day.

## **Cattle Check-in**

- Friday, March 19, 2010 at 11:00 am in the East end of Barn 3 Show Ring.

## **Stalling**

- All futurity sale cattle will be stalled in the northeast end of Barn 5A.
- Please check in Beef Office for stalling assignment upon arrival.

## **Paperwork and Fees**

- Sale staff will validate cattle, paperwork and fee payment status at check-in. Animals not approved during check-in, or with incomplete Breeder's Certificate, or with unpaid fees will not be sold.

### **Initial paperwork due February 1, 2010**

- Profile photo of each consignment
- Completed information form for each consignment
- Breeder's Certificate
- Futurity fee of \$40/ head (This fee will be returned in the form of premium money to exhibitors participating in the 2011 Futurity Showback)
- Catalog and stall fee of \$35/ head

### **Final paperwork due Friday, March 19, 2010 at check-in**

- Health papers for each animal

## **Sale Order**

- Sale order will be determined by the Steer Futurity Showback Judge.

## **Sale Commission**

- Each consignor agrees to pay 10% commission based on the final ring bid of each lot. This fee is due regardless of sale or PO and is in addition to the \$40 Futurity fee and \$35 catalog/stall fee.

## **Floor Price**

- OYE does not set or enforce floor prices on consigned lots, but instead leaves the decision to each consignor.

## **PO Policy**

- If a lot is "PO'd" the consignor is responsible for 10% commission based on final ring bid, payable to OYE at the conclusion of the sale.

**Deadline for initial paperwork (photo, information form and copy of Breeder's Certificate) as well as Futurity fees and catalog/stall fees is February 1, 2010.**







# Oklahoma Youth Expo Steer Futurity Sale

## Terms of Consignment

1. Futurity fees of \$40/ head and catalog/stall fees of \$35/ head are due at the time of consignment (February 1, 2010). Futurity fees will be returned to exhibitors in the form of premium money during the 2011 Futurity Showback. Steers will not be allowed to sell unless all fees are paid in advance.
2. Breed designation: Steers should be consigned with the OYE Steer Classification guidelines in mind. Please visit the Oklahoma Youth Expo website at [www.okyouthexpo.com](http://www.okyouthexpo.com) for guidance on steer breed classification. On the left side of the screen click on the "Rules" tab, followed by "Beef Rules" and then select "Steers."
3. An OYE Steer Breeder's Certificate must accompany each Consignment Information Form.
4. Health papers dated within 30 days of the Sale Day must accompany each consignment. One animal per health paper. Health papers must be turned in the Sale Superintendents at the time of check-in (11:00 am, Friday, March 19, 2010). Steers will not sell unless this paperwork is turned in.
5. Each Consignment Information Form must be accompanied by at least one profile photo of the steer being consigned. OYE Futurity Sale Superintendents reserve the right to decline any animal deemed not suitable for the sale. The \$40 Futurity fee and \$35 catalog/stall fee will be returned if an animal is declined. Additionally, photos will be published in the sale catalog, so please ensure that the photo is the best possible representation of the animal.
6. Upon completion of the sale, consignors will see the Sale Superintendents for the check-out process:
  - Sale- OYE will mail sale proceeds to the consignor within three weeks of the sale date. 10% sales commission will be deducted from your sale proceeds.
  - PO- In the case of a PO, the Sale Superintendents will calculate the 10% commission fee based on the last sale ring bid. The commission fee is due to OYE at the conclusion of the sale.
  - In both cases all consignment fees will be retained by OYE along with the sales commission.

# Oklahoma Youth Expo Heifer & Steer Futurity Sale

## Consignment Photo Suggestions

-  Please take at least one profile photo of each calf with their head up.
-  The photos should be taken in the sunlight with the sun at the photographers back to prevent unwanted shadows.
-  Photos should be taken outdoors to ensure proper lighting. Photos that are too dark will not reprint well in the sale catalog.
-  Photos should be taken at a reasonable distance from the animal; not too close and not too far away.
-  If cattle are haltered for the photo, do not tie the calf. Instead hold the halter with enough lead to allow space between you and the calf. This will allow for you to be cropped out of the photo if needed for the sale catalog.
-  Avoid shooting at a location where the background is cluttered by corrals, fences gates or trees.

# Oklahoma Youth Expo Heifer & Steer Futurity Sale

## Consignment Information Form

ONE FORM PER CONSIGNMENT

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Farm/Ranch/Consignors Name (As it should appear in catalog)

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Breeder's Name (As it appears on registration papers or Breeder's Certificate)

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Mailing Address

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City

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State

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Zip Code

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( )

Home Phone

---

( )

Cell Phone

---

( )

Fax

Animal being consigned:

\_\_\_\_\_ Registered \_\_\_\_\_ heifer  
Breed listed in catalog

\_\_\_\_\_ Commercial heifer

\_\_\_\_\_ Steer \_\_\_\_\_  
Breed listed in catalog

Descriptive footnotes, as it should appear in catalog, for the consignment. Please note if you wish for heifer EPD's to be included. Please use reverse or additional pages for more information:

### Note about sale catalog

- Emailed digital photos are preferred to ensure better quality. If you do not choose to email photos, please include photos with this form. Photos should be received no later than February 1, 2010.
- For questions regarding emailing of photos or catalog layout please contact: Kristi Bishop at kbishop@okyouthexpo.com or (405) 235-0404.

# Oklahoma Youth Expo Heifer & Steer Futurity Sale Consignment Information Form Continued

Consignment fees:

- Futurity fee of \$40/ head (Futurity fee will be returned to exhibitors in the form of premium money during the 2011 Showback)
- Catalog and stall fee of \$35/ head
- 10% commission from final ring bid (applies to sale or PO) will be deducted before sale proceeds are mailed to consignor

Number of heifers consigned \_\_\_\_\_ x \$40 Futurity fee = \$ \_\_\_\_\_

Number of steers consigned \_\_\_\_\_ x \$40 Futurity fee = \$ \_\_\_\_\_

Total number consigned \_\_\_\_\_ x \$35 catalog/stall fee = \$ \_\_\_\_\_

Total fees enclosed = \$ \_\_\_\_\_

I agree to the terms included in this information packet:

\_\_\_\_\_  
Consignor Signature

\_\_\_\_\_  
Date

## Consignment Checklist

- Consignment Information form (two pages), signed and dated. Note: One form per animal
- Copy of heifer registration papers or copy of application for papers for registered heifers or OYE heifer Breeder's Certificate for commercial females.
- Copy of OYE steer Breeder's Certificate
- Photo of each animal- preferably emailed to kbishop@okyouthexpo.com
- Completed check for Futurity and catalog/stall fees; made out to OYE

Mail all of the above to:

Kristi Bishop or Tim Rich

OYE Heifer & Steer Futurity Sale Superintendents

431 NE 14<sup>th</sup> St.

Oklahoma City, OK 73104

Kristi's email: kbishop@okyouthexpo.com

OYE Phone: (405) 235-0404

Tim's Phone: (405) 317- 0152

We appreciate your participation in the 2010 OYE Heifer & Steer Futurity Sale and Showback. Your cooperation coupled with the efforts of the sale staff ensures that this event will be successful. Please do not hesitate to contact the OYE office with any questions that you may have.

**Deadline for initial paperwork (photo, information form and copy of registration paper or Breeder's Certificate) as well as Futurity fees and catalog/stall fees is due February 1, 2010.**

# Oklahoma Youth Expo Commercial Heifer Breeder's Certificate

## (For OYE Futurity Sale Use Only)

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Breed

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Date of birth

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Left ear –Tattoo- Right ear

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Color description/other ID

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Sire name

---

Sire registration number

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Dam name

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Dam registration number or permanent ID

BREEDER INFORMATION (Owner of the dam at the time of conception)

I hereby declare the above information to be correct regarding date of birth, identification and pedigree.

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Signature of breeder

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Breeder's address

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City

---

State

---

Zip Code

---

( )

Home phone

---

( )

Cell phone

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Email address

# Oklahoma Youth Expo Steer Breeder's Certificate (For OYE Futurity Sale Use Only)

## STEER INFORMATION

Scurs: \_\_\_\_\_ Breed: \_\_\_\_\_  
Yes No

\_\_\_\_\_  
Date of birth / Left ear- Tattoo- Right ear Color description/ other ID

\_\_\_\_\_  
Sire name Sire registration number

\_\_\_\_\_  
Dam name Dam registration number or permanent ID

## BREEDER INFORMATION (Owner of the dam at the time of conception)

I hereby declare the above information to be correct regarding date of birth, identification and pedigree.

\_\_\_\_\_  
Signature of breeder

\_\_\_\_\_  
Breeder's address City State Zip code

(\_\_\_\_\_) \_\_\_\_\_  
Phone