

# **Oklahoma Youth Expo**

## **Heifer & Steer Futurity Sale**

### **and Showback**

Take advantage of the Oklahoma Youth Expo Heifer & Steer Futurity Sale. This is a tremendous opportunity for consignors to market their registered or commercial stock to an eager set of buyers.

The Oklahoma Youth Expo will manage the Futurity Sale and Showback to ensure both consignors and buyers that their participation in this first class event will guarantee the transfer of reliable information, registration papers and an online catalog.

Heifer Sale Date: Monday, March 12, 2012

Heifer Sale Time: 6:00 p.m. in Barn 3 Sale Pavilion, viewing at 4:00 p.m.

Heifer Showback Date: Monday, March 12, 2012

Heifer Showback Time: 3:00 p.m. or upon completion of the Heifer show

Steer Sale Date: Friday, March 16, 2012

Steer Sale Time: 6:00 p.m. in Barn 3 Sale Pavilion, viewing at 4:00 p.m.

Steer Showback Date: Friday, March 16, 2011

Steer Showback Time: 3:00 p.m.

**For more information contact Sale Superintendent, Kristi Bishop at (405) 564-3414 or [kristibishop@ymail.com](mailto:kristibishop@ymail.com).**

# Oklahoma Youth Expo Heifer & Steer Futurity Sale and Showback

## Heifer Sale

Sale Date: Monday, March 12, 2012  
Cattle Viewing: 4:00 p.m. Sale Day  
Sale Time: 6:00 p.m.  
Sale Location: Barn 3 Sale Pavilion  
Auctioneer: Don Armes

## Heifer Showback (For heifers purchased in 2011 sale)

Showback Date: Monday, March 12, 2012  
Showback Time: 3:00 p.m. or upon completion of heifer  
show  
Showback Location: Barn 3 Arena  
Judge: TBA

## Steer Sale








Sale Date: Friday, March 16, 2012  
Cattle Viewing: 4:00 p.m. Sale Day  
Sale Time: 6:00 p.m.  
Sale Location: Barn 3 Sale Pavilion  
Auctioneer: Don Armes

## Steer Showback (For steers purchased in 2011 sale)

Showback Date: Friday, March 16, 2012  
Showback Time: 3:00 p.m.  
Showback Location: Barn 3 Arena  
Judge: TBA

The Oklahoma Youth Expo is excited about the 3<sup>rd</sup> annual Heifer & Steer Futurity Sale and Showback and welcomes consignors of all breeds to take advantage of this excellent marketing opportunity for both commercial and registered calves.

The 2012 Futurity Sale will offer:

-  Quality cattle
-  Reliable information for both buyers and consignors
-  Timely transfer of registration papers and Breeder Certificates
-  Online sale catalog
-  Sale staff dedicated to making your experience enjoyable and profitable
-  2013 Futurity Showback for Oklahoma 4-H and FFA exhibitors
-  Champion Futurity Showback Steer will be awarded a lot in the OYE Sale of Champions

**All cattle must be broke to lead!**

**Sale staff encourages consignors to limit their cattle to those born prior to November 1, 2011.**

# Oklahoma Youth Expo Heifer Futurity Sale Consignment Agreement

Sale Date: Monday, March 12, 2012

## Cattle Arrival

- Cattle may begin arriving on Friday, March 9, at 12:00 p.m. and must be in place by 10:00 a.m., Monday, March 12, 2012.
- All gates will close at 10 p.m. each night and will re-open at 8:00 a.m. No animals can be brought in from 10:00 p.m. to 8:00 a.m.
- Health papers will be inspected upon arrival and collected by sale staff at check-in.
- Health papers will be required for EACH animal, dated within 30 days of Sale Day.

## Cattle Check-in

- Monday, March 12, 2012 at 10:00 a.m. in the Futurity cattle stalling area.

## Stalling

- All Futurity sale cattle will be stalled in the northeast end of Barn 5A. Please check in Beef Office for stalling location upon arrival. Stalls are available on a first come, first serve basis.

## Paperwork and Fees

- Sale staff will validate cattle, paperwork and fee payment status at check-in. Animals not approved during check-in, or with incomplete registration/breeder certification or with unpaid fees will not be sold.

### Initial paperwork due February 17, 2012

- Profile photo of each consignment
- Completed information form for each consignment
- Copy of registration papers or copy of application for registration, or if commercial heifer, the OYE Heifer Futurity Sale Breeder's Certificate
- Futurity fee of \$40/head (This fee will be returned in the form of premium money to exhibitors participating in the 2013 Futurity Showback)
- Catalog and stall fee of \$35/ head

### Final paperwork due Monday, March 12, 2012 at check-in

- Original Registration papers (not application for registration), signed and dated to expedite transfer of ownership
- Health papers for each animal- each animal must have a separate paper!

## Sale Order

- Sale order will be determined by the Heifer Futurity Showback Judge following cattle check-in.

## Sale Commission

- Each consignor agrees to pay 10% commission based on the final ring bid of each lot. This fee is in addition to the \$40 Futurity fee and \$35 catalog/stall fee.

## “Buy Backs”

- It is the consignors responsibility to “buy back” their animal(s) with the issued buyers number if the desired ring bid has not been obtained. Consignors will be charged \$100 in lieu of the 10% commission in the event of a buy back. This fee is in addition to the \$40 Futurity fee and \$35 catalog/stall fee.

## Alley Trades

If the animal is sold in an alley trade that animal is not eligible for the Futurity Showback.

**Deadline for initial paperwork (photo, information form and copy of registration paper or Breeder's Certificate) as well as Futurity fees and catalog/stall fees is February 17, 2012.**

**Consignments made after February 17 will be accepted through February 24, 2012 and will be charged a \$20/head late fee. Cattle consigned after February 24 will not be included in the sale catalog and are not guaranteed entry.**

# Oklahoma Youth Expo Heifer Futurity Sale

## Terms of Consignment

1. Registered and commercial heifers may be consigned. Futurity fees of \$40/ head and catalog/stall fees of \$35/ head are due at the time of consignment (February 17, 2012). The Futurity fee will be returned to exhibitors in the form of premium money during the 2013 Futurity Showback. Heifers will not be allowed to sell unless all fees are paid.
2. Registered heifers: A photocopy of registration papers or photocopy of the application for papers must be included with the Consignment Information Form due February 17, 2012. If a heifer qualifies for dual registration, please note any additional registrations that are pending and provide pedigree information. Heifers eligible for dual registration must be offered for sale with at least one completed registration. Original registration papers (not application for registration) must be turned in to the Sale Superintendent at the time of check-in (10:00 a.m., Monday, March 12, 2012). Under no circumstance will cattle sell as a registered heifer without proof of registration available at the time of the sale.

Commercial heifers: A copy of the OYE Heifer Futurity Sale Breeder's Certificate must accompany the Consignment Information Form due February 17, 2012.

3. Health papers dated within 30 days of the Sale Day must accompany each consignment. ONE ANIMAL PER HEALTH PAPER. Health papers must be turned in to the Sale Superintendent at the time of check-in (10:00 a.m., Monday, March 12, 2012). Heifers will not sell unless this paperwork is turned in.
4. Each Consignment Information Form must be accompanied by at least one profile photo of the heifer being consigned. OYE FUTURITY SALE SUPERINTENDENT RESERVES THE RIGHT TO DECLINE ANY ANIMAL DEEMED NOT SUITABLE FOR THE SALE. The \$40 Futurity fee and \$35 catalog/stall fee will be returned if an animal is declined. Additionally, acceptable photos will be published in the sale catalog, so please ensure that the photo is the best possible representation of the animal.
5. Upon completion of the sale, consignors will see the Sale Superintendent for the check-out process:
  - Sale-Sign over registration papers if not already done at check-in. OYE will mail sale proceeds to the consignor within three weeks of the sale date. Registration transfer fees, as designated by the applicable breed association and 10% sales commission will be deducted from your sale proceeds. OYE will process all transfers of registration.
  - Buy Back- In the case of a consignor buy back, the Sale Superintendent will return registration papers and will collect the \$100 buy back fee. The fee is due to OYE at the conclusion of the sale.

# Oklahoma Youth Expo Steer Futurity Sale Consignment Agreement

Sale Date: Friday, March 16, 2011

## Cattle Arrival

- Cattle may begin arriving on Thursday, March 15, 2012 at 9:00 a.m. and must be in place by 10:00 a.m. Friday, March 16, 2012.
- All gates will close at 10:00 p.m. each night and will re-open at 8:00 a.m. No animals can be brought in from 10:00 p.m. to 8:00 a.m.
- Health papers will be inspected upon arrival and collected by sale staff at check-in.
- Health papers will be required for EACH animal, dated within 30 days of Sale Day.

## Cattle Check-in

- Friday, March 16, 2011 at 10:00 a.m. in the Futurity cattle stalling area.

## Stalling

- All Futurity sale cattle will be stalled in the northeast end of Barn 5A. Please check in Beef Office for stalling assignment upon arrival. Stalls are available on a first come, first serve basis.

## Paperwork and Fees

- Sale staff will validate cattle, paperwork and fee payment status at check-in. Animals not approved during check-in, or with incomplete Breeder's Certificate, or with unpaid fees will not be sold.

### Initial paperwork due February 17, 2012

- Profile photo of each consignment
- Completed information form for each consignment
- Breeder's Certificate
- Futurity fee of \$40/ head (This fee will be returned in the form of premium money to exhibitors participating in the 2013 Futurity Showback)
- Catalog and stall fee of \$35/ head

### Final paperwork due Friday, March 16, 2012 at check-in

- Health papers for each animal

## Sale Order

- Sale order will be determined by the Steer Futurity Showback Judge following cattle check-in.

## Sale Commission

- Each consignor agrees to pay 10% commission based on the final ring bid of each lot. This fee is in addition to the \$40 Futurity fee and \$35 catalog/stall fee.

## "Buy Backs"

- It is the consignors responsibility to "buy back" their animal(s) with the issued buyers number if the desired ring bid has not been obtained. Consignors will be charged \$100 in lieu of the 10% commission in the event of a buy back. This fee is in addition to the \$40 Futurity fee and \$35 catalog/stall fee.

## Alley Trades

If the animal is sold in an alley trade that animal is not eligible for the Futurity Showback.

**Deadline for initial paperwork (photo, information form and copy of Breeder's Certificate) as well as Futurity fees and catalog/stall fees is February 17, 2012. Consignments made after February 17 will be accepted through February 24, 2012 and will be charged a \$20/head late fee. Cattle consigned after February 24 will not be included in the sale catalog and are not guaranteed entry.**









# Oklahoma Youth Expo Steer Futurity Sale

## Terms of Consignment

1. Futurity fees of \$40/ head and catalog/stall fees of \$35/ head are due at the time of consignment (February 17, 2012). Futurity fees will be returned to exhibitors in the form of premium money during the 2013 Futurity Showback. Steers will not be allowed to sell unless all fees are paid.
2. Breed designation: Steers should be consigned with the OYE Steer Classification guidelines in mind. Please visit the Oklahoma Youth Expo website at [www.okyouthexpo.com](http://www.okyouthexpo.com) for guidance on steer breed classification. On the left side of the screen click on the "Rules" tab, followed by "Beef Rules" and then select "Steers."
3. An OYE Steer Breeder's Certificate must accompany each Consignment Information Form.
4. Health papers dated within 30 days of the Sale Day must accompany each consignment. ONE ANIMAL PER HEALTH PAPER. Health papers must be turned in the Sale Superintendents at the time of check-in (10:00 a.m., Friday, March 16, 2012). Steers will not sell unless this paperwork is turned in.
5. Each Consignment Information Form must be accompanied by at least one profile photo of the steer being consigned. OYE FUTURITY SALE SUPERINTENDENT RESERVES THE RIGHT TO DECLINE ANY ANIMAL DEEMED NOT SUITABLE FOR THE SALE. The \$40 Futurity fee and \$35 catalog/stall fee will be returned if an animal is declined. Acceptable photos will be published in the sale catalog, so please ensure that the photo is the best possible representation of the animal.
6. Upon completion of the sale, consignors will see the Sale Superintendent for the check-out process:
  - Sale- OYE will mail sale proceeds to the consignor within three weeks of the sale date. 10% sales commission will be deducted from your sale proceeds.
  - Buy Back- In the case of a consignor buy back, the Sale Superintendent will collect the \$100 buy back fee. The fee is due to OYE at the conclusion of the sale.

# Oklahoma Youth Expo Heifer & Steer Futurity Sale

## Consignment Photo Suggestions

-  Please take at least one profile photo of each calf with their head up.
-  The photos should be taken in the sunlight with the sun at the photographers back to prevent unwanted shadows.
-  Photos should be taken outdoors to ensure proper lighting. Photos that are too dark will not reprint well in the sale catalog.
-  Photos should be taken at a reasonable distance from the animal; not too close and not too far away.
-  If cattle are haltered for the photo, do not tie the calf. Instead hold the halter with enough lead to allow space between you and the calf. This will allow for you to be cropped out of the photo if needed for the sale catalog.
-  Photos of the calf's dam or sire are also acceptable.
-  Avoid shooting at a location where the background is cluttered by corrals, fences gates or trees.
-  Sale Superintendent reserves the right to decline pictures for the sale catalog if they are of unacceptable quality.

# Oklahoma Youth Expo Heifer & Steer Futurity Sale

## Consignment Information Form

ONE FORM PER CONSIGNMENT

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Farm/Ranch/Consignors Name (As it should appear in catalog)

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Breeder's Name (As it appears on registration papers or Breeder's Certificate)

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Consignor Mailing Address

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City

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State

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Zip Code

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( )

Home Phone

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( )

Cell Phone

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Email address

Animal being consigned:

\_\_\_\_\_ Registered heifer \_\_\_\_\_  
Breed listed in catalog

\_\_\_\_\_ Commercial heifer \_\_\_\_\_  
Breed(s) listed in catalog (if applicable)

\_\_\_\_\_ Steer \_\_\_\_\_  
Breed listed in catalog

Descriptive footnotes, as it should appear in catalog, for the consignment. Please note if you wish for heifer EPD's to be included. Please use reverse or additional pages for more information. PLEASE WRITE LEGIBLY:

### Note about sale catalog

- Emailed digital photos are preferred to ensure better quality. If emailing photos, please include footnotes in the email. If you do not choose to email photos, please include photos with this form. Photos should be received no later than February 24, 2012.
- **Please identify the animal in the photo so that it can be correctly matched with its paperwork.**
- For questions regarding emailing of photos or catalog layout please contact: Kristi Bishop at kristibishop@ymail.com or (405) 564-3414.

# Oklahoma Youth Expo Heifer & Steer Futurity Sale

## Consignment Information Form Continued

Consignment fees:

- Futurity fee of \$40/ head (Futurity fee will be returned to exhibitors in the form of premium money during the 2013 Showback)
- Catalog and stall fee of \$35/ head
- 10% commission from final ring bid or \$100 from consignor buy back will be deducted before sale proceeds are mailed to consignor

Number of heifers consigned \_\_\_\_\_ x \$40 Futurity fee = \$ \_\_\_\_\_

Number of steers consigned \_\_\_\_\_ x \$40 Futurity fee = \$ \_\_\_\_\_

Total number consigned \_\_\_\_\_ x \$35 catalog/stall fee = \$ \_\_\_\_\_

Consigned after Feb. 17 \_\_\_\_\_ x \$20 late fee = \$ \_\_\_\_\_

Total fees enclosed = \$ \_\_\_\_\_

I agree to the terms included in this information packet:

\_\_\_\_\_  
Consignor Signature

\_\_\_\_\_  
Date

### Consignment Checklist

- Consignment Information form (two pages), signed and dated. Note: One form per animal
- Copy of heifer registration papers or copy of application for papers for registered heifers or OYE heifer Breeder's Certificate for commercial females.
- Copy of OYE steer Breeder's Certificate
- Photo of each animal- preferably emailed to kristibishop@ymail.com
- Completed check for Futurity and catalog/stall fees; made out to OYE

Mail all of the above to:

Kristi Bishop  
OYE Heifer & Steer Futurity Sale Superintendent  
7422 N. Black Copper Rd.  
Stillwater, OK 74075

Kristi's email: kristibishop@ymail.com  
Kristi Cell: (405) 564-3414

We appreciate your participation in the 2012 OYE Heifer & Steer Futurity Sale and Showback. Your cooperation coupled with the efforts of the sale staff ensures that this event will be successful. Please do not hesitate to contact the Sale Superintendent with any questions that you may have.

**Deadline for initial paperwork (photo, information form and copy of registration paper or Breeder's Certificate) as well as Futurity fees and catalog/stall fees is due February 17, 2012. Consignments made after February 17 will be accepted through February 24, 2011 and will be charged a \$20/head late fee. Cattle consigned after February 24 will not be included in the sale catalog and are not guaranteed entry.**

**Oklahoma Youth Expo Heifer Breeder's Certificate**  
**(For OYE Futurity Sale Use Only)**  
ONE FORM PER COMMERCIAL HEIFER

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Breed

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Date of birth

---

Left ear –Tattoo- Right ear

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Color description/other ID

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Sire name

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Sire registration number

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Dam name

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Dam registration number or permanent ID

BREEDER INFORMATION (Owner of the dam at the time of conception)

I hereby declare the above information to be correct regarding date of birth, identification and pedigree.

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Signature of breeder

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Breeder's address

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City

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State

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Zip Code

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( )

Home phone

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( )

Cell phone

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Email address

